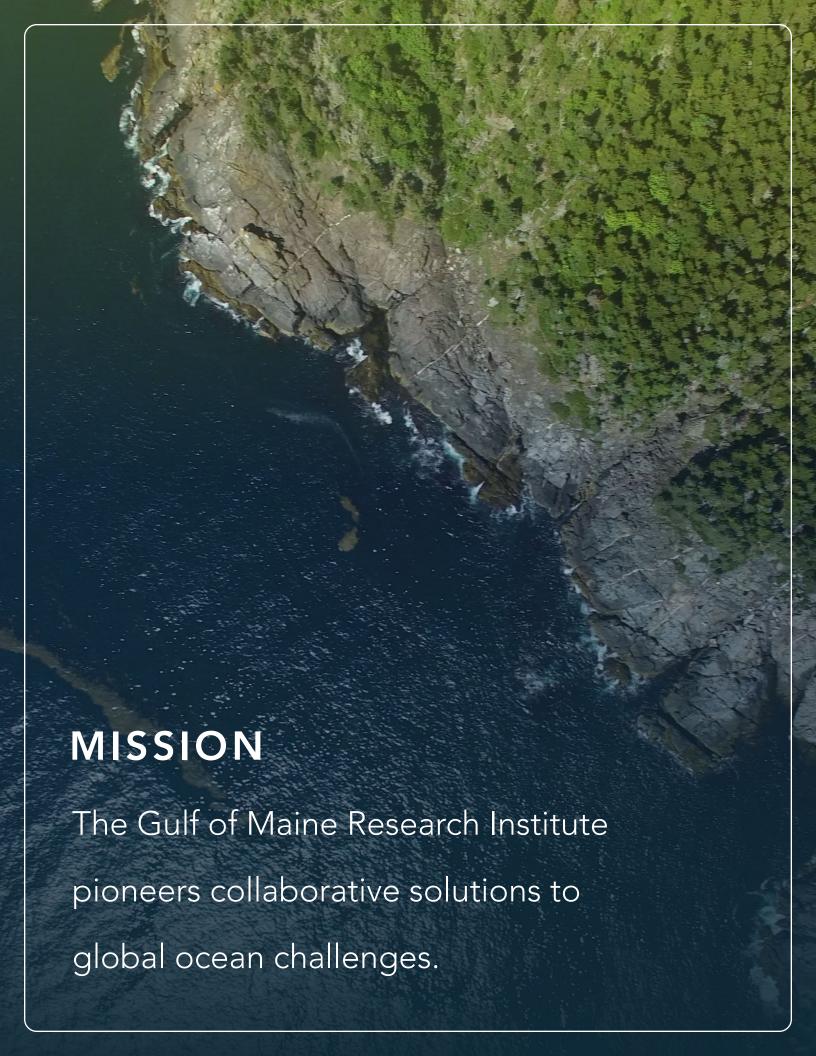


GULF OF MAINE RESEARCH INSTITUTE

## STRATEGIC PLAN 2017-2022









#### Locally Focused

We are dedicated to the resilience of the Gulf of Maine ecosystem and the communities that depend on it. We support solutions that will broadly benefit the bioregion and its diverse communities over generations to come.



#### Globally Relevant

We leverage the Gulf of Maine's significance as a testbed for adaptation to environmental change and responses to global opportunities and challenges.



## Integrated Science, Education, and Community

We take an integrated, interdisciplinary approach to understanding how natural, social, and economic systems interact.



#### Independent and Objective

We engage deeply in complex and often controversial marine issues. We are evidence-based, transparent, and nonpartisan.



#### Inclusive and Collaborative

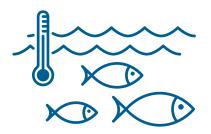
We convene diverse and often competing stakeholders to solve complex problems. We work with partners and networks to leverage knowledge, relationships, and resources to increase shared impact.



#### Committed to Excellence

We recruit and empower thoughtful, entrepreneurial, and persistent staff who aspire to high levels of impact.

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#### Science

Increase understanding of the Gulf of Maine ecosystem and economy through interdisciplinary, collaborative, and actionoriented research.

#### Education

Build Maine middle school students' critical thinking skills and understanding of the nature of science through participation in authentic science experiences.





#### Community

Engage marine stakeholders to share knowledge, learn, and make decisions that nurture ecologic and economic resilience in the Gulf of Maine.

## NEW INITIATIVES

#### Engaged Public

Broaden our program offerings to the interested public to deepen their understanding of the Gulf of Maine and its watershed.



#### Seafood Growth

Accelerate the growth of a diverse seafood economy in coastal communities through increasing and integrating aquaculture with our wild fishery.



Assist marine communities to assess their climate risks and act on opportunities to adapt and thrive.



#### North Atlantic

Build relationships around the North Atlantic to increase our understanding and contributions beyond the Gulf of Maine.

#### Impact Investment

Attract capital and develop new business models that benefit the marine communities we serve.

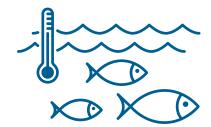


### GMRI FIVE-YEAR GOALS: 2017 - 2022 FOUNDATIONAL COMMITMENTS

This section of the plan features goals central to our long-term impact in areas where we are continuously engaged, with specific objectives outlining our intended accomplishments over the next five years.

#### 1. Science

Increase understanding of the Gulf of Maine ecosystem and economy through interdisciplinary, collaborative, and action-oriented research.



- Develop, fund, and execute research projects to understand the oceanography, population dynamics, and ecology of the Gulf of Maine and how the fishing industry and marine communities connect to this vibrant ecosystem, and deliver findings to appropriate audiences.
- Increase the quantity, quality, and availability of data to better characterize our coastal ecosystems, including human activities and impacts.
- Continue to grow and evolve our research team to increase our impact in emerging areas and to maintain a vibrant and productive science community for the long-term.
- Nurture and extend institutional research partnerships to increase our capacity, productivity, and impact.

#### 2. Education

Build Maine middle school students' critical thinking skills and understanding of the nature of science through participation in authentic science experiences.



- Increase students' access to and participation in learning experiences that strengthen their climate literacy, data literacy, and understanding of the nature of science.
- Increase teachers' access to and participation in high-quality, locally relevant professional learning experiences to increase their content knowledge, pedagogical strategies, and confidence guiding students' learning about the nature of science.
- Conduct regular learning sciences research to understand and enhance the impact of programs, assess conceptual change within programs, and contribute new knowledge to the field.

#### 3. Community

Engage marine stakeholders to share knowledge, learn, and make decisions that nurture ecologic and economic resilience in the Gulf of Maine.



- Maintain and improve relations with industry to support innovation and modernization to support their long-term viability.
- Facilitate industry-focused initiatives that improve fisheries management in New England.
- Increase market share for Gulf of Maine (GOM) seafood in regional retail and institutional outlets.
- Increase value of GOM seafood and enhance its profitability across the supply chain.
- Contribute to the body of community knowledge with papers, presentations, workshops, proposals, and other opportunities.



#### GMRI FIVE-YEAR GOALS: 2017 - 2022

#### **NEW INITIATIVES**

This section of the plan highlights goals in response to opportunities and urgent issues, with specific objectives for extending our impact beyond our foundational commitments.

#### 1. Engaged Public

Broaden our program offerings to the interested public to deepen their understanding of the Gulf of Maine and its watershed.



- Sustain and strengthen existing on-site, short, public educational programs and resources.
- Leverage our citizen science expertise to provide opportunities for the interested public to engage in science that contributes to stewarding the Gulf of Maine and its watershed.

#### 2. Seafood Growth

Accelerate the growth of a diverse seafood economy in coastal communities through increasing and integrating aquaculture with our wild fishery.



- Collaborate with Maine's industry leaders, business community, research institutions, community organizations, and regulatory agencies to support the growth of cultured seafood production and profitability.
- Expand GMRI's relevance in aquaculture development beyond Maine through our offshore aquaculture feasibility study and exploring partnerships with entities in New Hampshire and Massachusetts.



#### 3. Adaptive Communities

Assist marine communities to assess their climate risks and act on opportunities to adapt and thrive.



- Create a new center within GMRI to coordinate and magnify the impact of expertise across GMRI's core programs and key collaborators to localize climate projections in ways that support forward-looking decision making and to work collaboratively with diverse stakeholders in coastal communities, fisheries, and the aquaculture and seafood supply chain to advance solutions that build resilience and reduce carbon pollution.
- Apply localization and co-development strategies to assist coastal communities in planning for changes in marine ecosystems and sea level rise.
- Collaborate with fishermen, aquaculturists, supply chain leaders, scientists, and managers to codevelop tools and strategies to increase resilience in the seafood economy as the ocean warms, ecosystems change, and the policy and regulatory environment shifts.
- Leverage GMRI's position as a scientific and community leader to support regional efforts to reduce carbon pollution to ensure the long-term health of the Gulf of Maine.

#### 4. North Atlantic

Build relationships around the North Atlantic to increase our understanding and contributions beyond the Gulf of Maine.



- Collaborate with Canadian research, education, community, and business institutions to increase
  our shared understanding of the Bay of Fundy, Gulf of Maine, Brown's Bank, and Georges Bank
  fishery ecosystems, economies, and communities that depend on them.
- Pursue prime institutional partnerships in Canada, and/or Scandinavia (including Greenland and Iceland), and/or the UK/Ireland to deepen our involvement in North Atlantic fishery science and management.
- Play a leadership role in international efforts to improve the practices, management, and distribution of wild and farmed seafood in a changing environment and connected global economy.

#### 5. Impact Investment

Attract capital and develop new business models that benefit the marine communities we serve.



- Staff a Business Development Office to focus on creating, accelerating and funding internal and external mission-focused businesses related to GMRI's knowledge, operational capabilities, and relationships.
- Convene a board-level Business Development Committee to advise on policies, internal and external business selection criteria, and investment opportunities.
- Identify up to three initial internal business opportunities, support relevant staff in developing business plans, and seek funding to monetize them.
- Develop a business plan and structure for an ocean business accelerator and impact investment fund to advance responsible wild and farmed fisheries and sustainable seafood.
- Convene a monthly internal staff advisory committee.



#### **Organization Development**

Increase public awareness, resources, and capacities vital to significant impact over time.

- Expand awareness with key audiences and position GMRI as the leading voice on the Gulf of Maine and its global relevance.
- Increase fundraising capacity and diversify revenue mix to ensure GMRI is financially stable, growth-oriented, and can adapt to shifts in availability of public, private, and earned income.
- Support governance and management of GMRI as it grows and develops new alliances, partnerships, and subsidiaries.
- Nurture our current partnerships and forge new ties that enhance essential capacities.
- Expand human resource management to sustain employee performance and retention, realize efficiencies, ensure capacity for growth, and support GMRI as a world class employer.
- Continue to invest in technology that empowers staff with skills and tools for innovation, collaboration, and efficiency.
- Maintain rigorous financial and administrative systems and GMRI's clean audit record.
- Update management plan for GMRI's Commercial Street site.